



STAFF REPORT TO COUNCIL

Report No: AD-2022-17

November 28, 2022

From: Sarah Huskinson, Chief Administrative Officer

RE: Sale of 90 Main Street

Recommended Motion:

THAT the Council of the Township of North Glengarry approves the sale of 90 Main Street, Alexandria, Ontario to The Glengarry Market/Amanda Haley in the amount of \$184,000;

And THAT Council authorizes the Mayor and Clerk to execute the Purchase and Sale Agreement containing the terms and agreements contained in the Request for Proposal and accompanying schedules.

Background / Analysis:

On July 11th, Council declared the old municipal office located at 90 Main Street surplus to the needs of the municipality and authorized the CAO to issue a Request for Proposal for the sale of the building. At the July 25th meeting, Council approved the RFP criteria as: use of property fifty percent (50%); price thirty percent (30%); and timing twenty percent (20%). The RFP was issued on August 8, 2022 and closed on September 30th.

Staff received one proposal from The Glengarry Market, owned by Amanda Haley. Staff presented the proposal to Council in October, at the in-camera meeting, and was given direction to bring the proposal to Open Council in November for formal approval.

The proposal for the 90 Main Street property includes the “expansion of the current operations of the local offerings, by including more local farms, small businesses, and food artisans to contribute to their space”. The space would also include a co-working space with “reliable internet, a quiet work area, and access to meeting facilities”. Those co-working space users, and other visitors alike, would be able to get a “brewed or specialty coffee with a tasty treat”. Additionally, the “space lends itself to the creation of a maker space to be rented to local art instructors, which could include music, dance and dramatic arts, including visual arts”. The timeline for the redevelopment of the 90 Main property would begin in February 2023, with the hope of being open in the Spring.

As per the RFP, the Township requires the rental of space in the basement for the Waterworks Department, until such time that alternative arrangements can be made for staff and equipment. The proponent the Township negotiated a rate for the rental, which will be included in the Purchase and Sale Agreement. The proposal included a bid of \$184,000 for the purchase of the building, with the required 10% bid bond included.

Alternatives:

Option 1: Recommended: That the Council of the Township of North Glengarry approves the sale of 90 Main Street, Alexandria, Ontario to The Glengarry Market/Amanda Haley in the amount of \$184,000.

Option 2: Not Recommended: That the Council of the Township of North Glengarry does not approve the sale of 90 Main Street, Alexandria, Ontario to The Glengarry Market/Amanda Haley in the amount of \$184,000.

Financial Implications:

The \$184,000 from the sale of the building will be transferred to a reserve to be discussed by Council at a future date.

Attachments & Relevant Legislation:

None.

Others Consulted:

Reviewed and Approved by:
Sarah Huskinson, CAO/Clerk